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INTERFACE DISTRESSED ASSETS: FLORIDA will provide an important update on opportunities associated with loan maturities in an evolving debt climate. Will "amend and extend" continue to be story of Q4 and 2011? How should opportunistic investors approach this new climate? And, where will the buying opportunities exist: with special servicers, receivers, banks, or someone else?

INTERFACE DISTRESSED ASSETS: FLORIDA will provide access to the leading players across all segments of the region's commercial real estate landscape, including: special servicers, loan workout specialists, receivers, investors, owners, developers, brokers, lenders and alternative capital sources. If you are looking to acquire troubled loans in the Florida market, or looking for an important "state of the market" update, make plans to attend.

Confirmed Speakers, as of 11/4 include:

- *Jerry Anderson, Sperry Van Ness Florida
- *Matthew Anderson, Foresight Analytics, a division of Trepp, LLC
- *Patrick Blount, CEO, Benewolf Loan Advisors
- *Matthew J. Coleman, D. E. Shaw Real Estate Advisors, L.L.C.
- *James Donnelly, Castle Group
- *Michael T. Fay, Colliers International – Florida
- *Santosh Govindaraju, Convergent Capital Partners LLC
- *William Hoffman, Trigild
- *Brian Klebash, InterFace Conference Group
- *Bob Kline, RW Kline Companies
- *T. Sean Lance, CCIM, Managing Director, President - Troubled Asset Optimization, NAI Tampa Bay
- *David Lang, ACG Equities/DPL Ventures, Inc
- *Jeremy Larkin, NAI Miami
- *Christian Lee, CB Richard Ellis
- *Spencer Levy, CB Richard Ellis
- *Henry Lorber, Hays Financial Consulting
- *Mark A. Lunt, Ernst & Young
- *Michael Martin, Diversified Real Estate Consulting Corp.
- *Steven E. McCraney, McCraney Property Company
- *Thomas R. McOsker, GFI Group Inc.
- *Keith O'Donnell, Managing Director, Flagler
- *Kevin M. O'Grady, Managing Director, Cohen Financial
- *Margaret J. Smith, GlassRatner
- *Punit R. Shah, President & Chief Operating Officer, Liberty Group of Companies
- *Don Shapiro, Foresite Realty Partners, L.L.C.
- *Mark Stern, Waterton Residential
- *Harry G. Tangalakis, CBRE
- *Stephen L. Vecchito, Principal, Advenir
- *Mark Weinstein, President, MJW Investments
- *Andrew Wright, CEO and Managing Partner, Franklin Street
- *Peter Zalewski, Principal, Condo Vultures@ LLC

Agenda Coverage will include:

- * South Florida Commercial Real Estate Investor Panel: Strategies for Success in an Economic Turnaround
- * The State of Distressed Assets in South Florida: How are Investors Finding Ways to "Crack the Vault?"
- * The New State of Debt: Who is Lending Today, and Could Underwriting Standards Change in the New Year?
- * Surviving Distress & Finding Opportunity: Working with Special Servicers and Restructuring Firms
- * So, What Really is the Value of the Asset? Who Knows!

Also:

- * Multifamily Investment Opportunities: Where is the Next Wave of Investment Opportunity: Broken Condo Deals, Financially Distressed Multifamily Buildings, or Something Else?
- * Institutional Capital, REITs & Private Equity: How Are Equity Players Approaching the Current Climate?
- * Hotel Workouts: Has the Distressed Debt "Tidal Wave" Arrived in South Florida Hospitality?

"The commercial real estate industry is over two years into a **significant deleveraging process**—historic in nature, presenting challenges for the highly-levered firms and the potential of tremendous opportunity for investors. InterFace Distressed Assets: Florida will provide a **timely update** on the **opportunity**, with analysis and review of how the key players, including **banks** and **special servicers** are responding. In my opinion if you currently expect to be active in the commercial real estate arena, you need to attend."



Jerry Anderson, CCIM | Executive Managing Director
Sperry Van Ness Florida
Commercial Real Estate Advisors

GENERAL INFORMATION

Date: Networking Cocktail Reception
December 7, 2010

Time: 6:00 – 7:00 p.m.

Distressed Assets: Florida Conference
December 8, 2010

Time: 7:00 a.m. - 4:15 p.m.

Location:
The Biltmore
Coral Gables-Miami
1200 Anastasia Avenue
Coral Gables, FL 33134

Registration Fee:
\$245 for the first registrant
\$215 for each additional registrant
(same company)

For more information contact: Brian Klebash at
Brlank@francepublicatlions.com or 917-546-0738



InterFace Distressed Assets: Florida is produced by InterFace Conference Group, a division of France Publications, the leading publisher of commercial real estate news and information in the United States. France Publications' titles include *Heartland Real Estate Business*, *Texas Real Estate Business*, *Southeast Real Estate Business*, *Northeast Real Estate Business*, *Western Real Estate Business* and *Shopping Center Business*, along with six other commercial real estate-oriented magazines and a web site for wealth management.

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